

Susan C. Sargent, C.M.C.

Susan C. Sargent is the president of Sargent & Associates, a management consulting firm specializing in healthcare strategic planning, behavioral health, and clinical service line strengthening. She was previously vice president of Chi Systems, Inc., where she served as the national director of behavioral health consulting services. Prior to her work with Chi, she was a founder and president of GLS Associates, Inc., a firm sold to Chi in 1995.

Ms. Sargent has more than 25 years' experience in behavioral healthcare consulting, emphasizing strategic business planning, mergers/acquisitions, behavioral health/primary care integration, and regulatory compliance, including HIPAA, NCQA, Medicare, and Medicaid. Over the past seven years, her team has included two dually boarded physicians (psychiatry, internal medicine) who, with Sargent, have consulted for providers nationwide on the design and implementation of integrated medical/psychiatry services, both inpatient and outpatient. Ms. Sargent received a Masters of Business Administration from the Wharton School of the University of Pennsylvania and her Bachelor of Arts degree from Smith College.